

MAHISHADAL RAJ COLLEGE

(Govt. Sponsored) Estd.: 1946

NAAC accredited 'A' Grade College

DST (FIST) Govt. of India Approved College Mahishadal : Purba Medinipur E.mail : principal.mrc1946@gmail.com

NOTICE

No.: 036/24

Date: February 05, 2024

Phone: 03224-240220

It is notified for the information of all concerned that a <u>Campus Interview</u>, <u>organized by SENCO Senco Gold will be held on 6th February 2024 (Tuesday) at 11.00 a.m. in <u>Committee Hall of DDU-GKY.</u> All of our pass-out students are encouraged to attend this Campus Interview along with their CV and necessary documents/testimonials.</u>

In case of any queries in this regard, students may feel free to contact with Mr. Arif Islam (Mobile No. : 9731397349)



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(DR. GOUTAM KUMAR MAITY)
Principal
Mahishadal Raj College
Mobile No.: 8597396828

Dr. Goutam Kumar Maity Principal Mahishadal Raj College Mahishadal, Purba Medinipur



Job Description Form

1. Job Details:	
Position Title:	Executive -Customer Delight
Reports To:	Store Manager
Department:	Retail sales Customer operation
Grade:	E2

2.	Job	Pu	rpo	se:
2.	Job	Pu	rpo	se

Ensuring customer Delight and Business Growth.

3. Key Accountabilities:

- An individual doing a counter sales job is responsible for handling all sales function in a manner which is professional enough for the customers.
- They should also provide quick and efficient service to obtain maximum sales and focus on customer satisfaction.
- Should be excellent while providing service to its customers.
- They should respond to any queries and give every information that a customer needs.
- Physical Stock checking, counting
- Ensuring Customer feedback updated in system.
- Small scale marketing activities.
- Arranging Customer connect program
- New customer conversion and Conversion of Dormant customers
- Analyzing Customer requirement and Stock management

4.	Commun	ications	&	Working	Relations	hips:

Internal: All internal Store members

External: Customers

5. Qualifications, Experience & Skills:			
Qualification	Diploma/Graduation/Post Graduation		
Experience	0- 5 Years preferably in the same Industry		
Skills	Knowledge in excel, Analytical skill, Negotiation Skill,		